



Behavioral Interviewing Questions

ASSERTIVENESS:

Communicates position directly and honestly while demonstrating respect for others.

1. Give me an example of a time when you addressed a negative attitude successfully.
2. Tell me about a situation when you had to “stand up” for a decision you made even though it made you unpopular.
3. Tell me about a time when you successfully challenged another’s idea. What does this say about your ability to be assertive?
4. Describe a time when you communicated something unpleasant or difficult to your manager.